

Data and situation analysis

| Gather and review | Analyze trends | |
|---|--|--|
| State occupant protection | Leading causes of child injury and death | |
| program assessment Seat belt surveys | Geographic disparities (urban, suburban, exurban [edge of metropolitan area], rural) | |
| Child restraint use rates | Adult seat belt use correlations | |
| Citation data | Correct child restraint use percentage rate | |
| FARS data | Racial, ethnic and language data | |
| State-level injury prevention data | Income factors | |
| Pediatric hospitalization data | CPS efficacy over time | |
| CPS recertification rate | | |
| Inspection station locations | | |
| Technician coverage and distribution | | |
| What are your top three areas of concern? 1. | | |
| 2. | | |
| 3 | | |

Define priorities and objectives

Be specific about the CPS challenges in your state.

| Leading causes of injuries or deaths | | |
|--------------------------------------|--------------------|----------------------------|
| No restraints | Misused restraints | Other |
| Target populations | | |
| Race/ethnicity | Geographic | |
| American Indian/Alaska Native | Urban | |
| Asian American | Suburbar | ١ |
| Black | Exurban | |
| Hispanic or Latino | Rural | |
| White | | |
| Native Hawaiian or Other Pacifi | c Islander | |
| Other | | |
| Socioeconomic | Name highe | est-risk counties/parishes |
| Foster families | 1 | |
| Low income | 2 | |
| Unhoused | 3 | |
| Gaps in awareness or ed | lucation | |
| Misuse | Language | e or literacy barriers |
| Fit | Affordab | ility and access hurdles |
| Premature transitions | Lack of a | wareness about seat checks |
| Laws | Other _ | |

| Laws and policies not aligned | Technician shortages |
|---|---|
| to best practices | New certifications |
| Age requirements too low | Recertifications |
| No "booster provision" | Coverage (where shortages occur) |
| No back-seat requirements | Distribution (how technicians are deployed) |
| Exemptions | Mentorship |
| Inconsistent enforcement | Stipends/sponsorships |
| Other | Recognition |
| | Other |
| Language or cultural barriers Identify the top needs: 1 2 3 | |
| Write down your top two goals and why they matter | Will you use a model? If so, which one? |
| Goal 1: | Single agency as statewide contact and coordinator |
| | Multiple agencies splitting up responsibilities |
| Why it matters: | Occupant protection manager with state coordinator responsibilities |
| | SHSO plus Safe Kids coordinator(s) |
| Goal 2: | Different coordinators for different geographies |
| | State CPS safety coordinator (hub and spoke) |
| Why it matters: | Mentorship model (network) |
| | Other |

Funding plan

Estimate your budget and funding sources.

| Funding source | Estimated amount |
|------------------------------|------------------|
| Federal grants | |
| State and local budgets | |
| Non-government partnerships | |
| In-kind or donated resources | |
| Total | |

Prioritize your allocations based on the data.

- Technician training and certification
- Inspection stations
- Car seat and booster distribution

- Public awareness campaigns
- Other

What resources can you use if you have shortfalls?

| Pooled funds from other agencies | Additional partners to collaborate with |
|----------------------------------|---|
| | 1 |
| 2 | |
| 3 | 3. |
| 4 | |

Partnership development

| Traditional partners | Types of programs to fund |
|--|--|
| ▶ First responders ▶ Police ▶ Fire departments ▶ EMS Municipalities and state agencies ▶ Public health departments ▶ Education departments ▶ Libraries ▶ Social services ▶ DMV ▶ Other Universities ➡ Health care organizations ▶ Hospitals ▶ Clinics ▶ Pediatric practices Other local institutions ▶ Local Safe Kids coalitions ▶ Nonprofits | □ Trainings and scholarships for CPS technicians, proxies and instructors □ Safety checks, inspection stations, safety days or festivals □ Supplies for seat check events and inspection stations ► Traffic cones ► Signage ► Tables ► Translation devices ► Other □ Equipment ► No- or low-cost car seats ► No- or low-cost booster seats □ School-based programs □ Hospital-based programs □ Recidivism-reduction programs □ CPS coalitions □ Media campaigns |
| Checklist for collaboration | |
| Share templates and toolkits | |
| Align messaging and timing | |
| Cross-promote campaigns | |
| Other | |

Outreach plan Determine key messages Materials and channels Memorable Ads (billboards, TV, radio, digital, social) Concise Content (websites, videos, visuals, social posts, press releases, toolkits) Emotional Event assets (signage, flyers, brochures, Informative business cards, QR codes) **Monitoring and evaluation** Track data related to outcomes **Quantitative-data examples Qualitative-data examples** Injury and fatality rates Surveys Interviews Checks completed Car seats and booster seats distributed Testimonials Technician numbers, coverage and distribution Social media comments Target-population data Laws and policies changed Final steps Share your plan with stakeholders Communicate the strategy clearly within

and partners.

Gather feedback and refine it.

your SHSO and with partners.

Schedule regular reviews and updates.